



May 10th, 2013

To whom it may concern,

Partnering with Automotive Development Group

We switched all of our F&I products over to Automotive Development Group in April of 2012.

Since then, we have seen a dramatic increase in our finance numbers. Automotive Development Group provides exceptional training and support. All of the products that they offer are the very best in the industry and our customers, as well as our employees, absolutely love them.

The expertise that ADG brings to the table with regards to reinsurance has allowed us to create a very profitable reinsurance company and we know that it is being managed by the best in the business.

I very strongly endorse Automotive Development Group and would encourage and highly recommend any dealership, no matter what brand, to seriously consider partnering with them.

Sincerely,

A handwritten signature in black ink, appearing to read "Scott Reid", written over a large, light-colored scribble or watermark.

Scott Reid

General Manager

Arrow Buick GMC